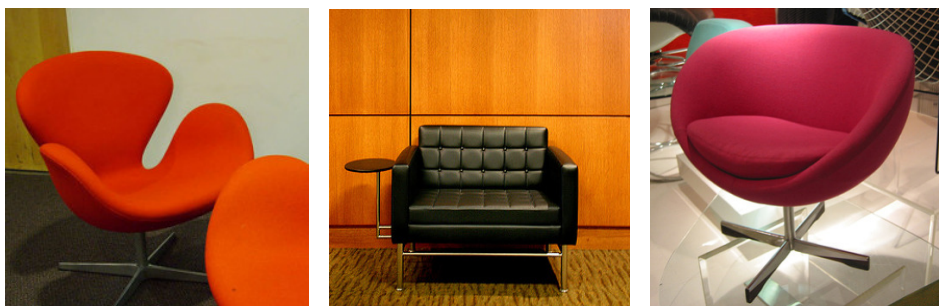


# FURNITURE INDUSTRY GUIDE

Updated 28 Jan 2011



## Directories

**British Contract Furnishing Association Members' Directory** (Excel Publishing Company Ltd, 2010) [(B) DIR 338.7684102941 BUS]

Includes product selector (showcasing products and services offered by BCFA members), members' directory and buyers' guide as well as various articles and features on the industry.

**Blinds & Shutters: Buyers Guide 2010** (Turret Group, 2009) [(B) DIR 690.18202541 BUS]

Reference source for buyers and specifiers of blinds, shutters, awnings and grilles, finished products, component parts and the machinery used in manufacturing.

**Interior Design Yearbook** (Onecom, 2010) [(B) DIR 729.014797103 BUS]

Interior design yearbook for designers, specifiers, and other interior professionals.

**Department Stores Yearbook** (Media One Communications, 2010) [(B) DIR 381.14102541 BUS]

Essential guide for department store buyers and decision makers.

**The Furnishing Guide** (Information Publications Ltd, 2010) [(B) DIR 684.1002941 BUS]

A one stop reference and buyers guide to furniture, furnishing accessories, soft furnishings and lighting suppliers in the UK.

**Directory of Members: Association of Master Upholsterers and Soft Furnishers** (McMillan-Scott, 2006) [(B) DIR 684.1202541 BUS]

Provides A-Z list of members with a regional index and membership contacts.

## Market Research & Statistics

**UK Furniture & Floorcoverings Retailers 2010** (Verdict) [available onsite via electronic sources]

Analyses the UK furniture and floorcoverings retail market in 2010. Looks at both the furniture and floorcoverings sectors and at the key factors impacting their performance.

**Furniture and Furnishings Stores - United Kingdom** (Euromonitor, 2010) [available onsite via electronic sources]

Analyses trends in the furniture and home furnishings retail sector. Includes company and brand shares and forecasts to 2014. Available online via the Global market Information Database.

**Business Ratio Report: Shopfitters** (Key Note, 2010) [(B) MKT 338.43690521 BUS]

Provides industry overview including profiles of the top UK companies with performance league tables based on size, profitability, efficiency, liquidity, gearing, employee performance, exports/sales and growth. Includes a balance sheet and profit and loss account for the industry as a whole.

**Business Ratio Report: the Contract and Office Furniture Industry** (Key Note, 2010) [(B) MKT 338.4365123 BUS]

Gives an overview of the performance of the major UK companies together with league tables based on size, profitability, efficiency, liquidity, gearing, export/sales and growth. There is also a balance sheet and profit and loss account for the industry as a whole.

**Business Ratio Report: the Office Equipment Industry** (Key Note, 2010) [(B) MKT 338.436512 BUS]

Provides an overview of the performance of the major UK companies together with league tables based on size, profitability, efficiency, liquidity, gearing, export/sales and growth. There is also a balance sheet and profit and loss account for the industry as a whole.

**Business Ratio Report: the Kitchen and Bathroom Furniture and Fittings Industry** (Key Note, 2009) [(B) MKT 338.436433094105 BUS]

Industry overview and profiles of the major companies operating in the sector. Includes performance league tables based on size, profitability, efficiency, liquidity, gearing, employee performance, exports/sales and growth. There is also a balance sheet and profit and loss account for the industry as a whole.

**UK Retail Futures 2014: Furniture & Floorcoverings** (Verdict, 2010) [available onsite via electronic sources]

Analyzes current trends, plans and upcoming developments in the furniture and floorcoverings sector. Provides an in-depth forecast for the next five years.

**Business Ratio Report: Home Furnishing Retailers** (Key Note, 2010) [(B) MKT 381.4574788 BUS]

Includes an overview of the performance of the major UK furniture retailers together with performance league tables based on size, profitability, efficiency, liquidity, gearing, employee performance, exports/sales and growth. There is also a balance sheet and profit and loss account for the industry as a whole.

**Shopfitting** (Key Note, 2009) [(B) MKT 338.47690521 BUS]

Analysis of the UK shopfitting market. Includes market size/definition, company profiles, SWOT analysis, consumer buying behaviour and forecasts to 2010.

**Business Ratio Report: Domestic Furniture Manufacturers** (Key Note, 2009) [(B) MKT 338.436841 BUS]

Provides an overview of the performance of the major UK companies together with league tables based on size, profitability, efficiency, liquidity, gearing, export/sales and growth. Also has a balance sheet and profit and loss account for the industry as a whole.

**Financial Survey Report: the Furniture Industry [2 Volumes]** (Key Note, 2009) [(B) MKT 338.436841 BUS]

Provides financial information on UK companies. Divided into sections for quoted companies, furniture manufacturer and distribution, furniture retailers and upholsterers and bedding companies. Includes geographical, industrial category, auditors' and alphabetical indexes.

**Office Furniture** (Key Note, 2008) [(B) MKT 381.4564540941 BUS]

Overview of the industry including market definition, market size, competitor analysis, buying behaviour, current issues and profiles of some of the main companies. Also provides a guide to finding further sources.

**Household Furniture** (Key Note, 2008) [(B) MKT 381.4564540941 BUS]

Analysis of the UK market. Provides SWOT analysis, competitor analysis, buying behaviour and provides forecast data to 2012.

## Trade Magazines & Newsletters

**Business Equipment Digest** (IMLGroup, monthly) [(P) TQ 29 - E(3)]

Includes news, features and articles about developments in office furniture. Most issues include a feature called 'Furniture Focus'.

**Cabinet Maker** (United Business Media Ltd, weekly) [(P) WL 00 - E(9)]

Contains news about the UK furniture industry and articles about particular companies and related topics.

**Furnishing** (DMG World Media, monthly) [(P) WL 00 - E(20)]

Includes features on exhibitions, assessments of stores in London and elsewhere in the UK (using mystery shoppers) as well as articles on different types of furniture (e.g. cabinet furniture) and information about products from abroad.

**Furniture Manufacturer** (Polygon Media Ltd, ten issues a year) [(P) WL 00 - E(3)]

Includes news, a regular section on 'Materials and Components', articles on aspects of furniture design, details of forthcoming exhibitions and features.

**Furniture Production International** (Furniture Production International, monthly) [(P) WL 00 - E(19)]

Claims to offer 'the business solution for furniture design and production.' Includes news and each issue features sections on different aspects of the industry (e.g. drawer/drawer fittings, websites relevant to the industry and British-made machinery).

**In. Design Magazine** (Corporate Image Media, monthly) [(P) 338.761729 -E(1)]

Buyers' magazine for interior design products including luxury items, lighting, kitchens, furniture, windows, bathrooms, etc.

## Databases (available only in the Business & IP Centre)

**COBRA (Complete Business Reference Advisor)**

Includes Business Opportunity Profiles on how to set up as a Furniture Designer and Manufacturer and Antique Furniture Restorer. Also has information on setting up as a Furniture Stripper and as a Secondhand Furniture Retailer.

**Factiva**

Factiva is a database of articles from over 40,000 news sources, both current and historical. This resource could be used for finding information on current trends in the furniture industry as well as company and product news.

## Internet Sources

**Antiqueweb**

Lists UK antique dealers and fairs. Searchable by region.

[www.antiqueweb.co.uk](http://www.antiqueweb.co.uk)

**Association of Art and Antique Dealers**

Includes lists of members in the UK and overseas, advice on the care and security of antique furniture and links to related sites.

[www.lapada.org](http://www.lapada.org)

**Association of Master Upholsterers & Soft Furnishers**

Includes directory of association members and details of professional seminars and training. Also provides consumer advice and a section on the job market.

[www.upholsterers.co.uk](http://www.upholsterers.co.uk)

**British Antique Dealers' Association**

Includes list of BADA members (mostly UK) who deal in antique furniture.

[www.bada.org](http://www.bada.org)

**British Antique Furniture Restorers' Association**

Includes list of BAFRA members with contact details.

[www.bafra.org.uk](http://www.bafra.org.uk)

**British Contract Furnishing Association**

Provides news and reports for the furniture industry. Includes a searchable database of manufacturers.

[www.thebcfa.com](http://www.thebcfa.com)

**British Furniture Manufacturers (BFM Ltd)**

Website of the largest trade association for furniture manufacturers in the UK. Includes directory which can be searched by style of furniture, materials used, market sectors and target markets.

[www.bfm.org.uk](http://www.bfm.org.uk)

**Furniture Industry Research Association**

Provides testing and information for furniture designers and manufacturers.

[www.fira.co.uk](http://www.fira.co.uk)

**Furniture World Market**

Website of Furniture World Magazine. Designed for furniture retailers, the site includes lists of manufacturers with an American and Canadian bias and links to exhibition web sites world-wide.

[www.furninfo.com](http://www.furninfo.com)

**Interiors Birmingham**

Website promoting the Interiors Birmingham Trade Fair taking place from 23-26 January 2011 at the NEC, Birmingham.

[www.interiorsbirmingham.co.uk](http://www.interiorsbirmingham.co.uk)

Note: Every effort has been taken to ensure the accuracy of the information contained in this document, however some recently acquired items may since have been added to the collection. Please ask for help at the enquiry desk or check the Business Information Catalogue.



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