

JEWELLERY INDUSTRY GUIDE

Updated 5 January 2012



Directories

Retail Jewellers Buyers Guide (Retail Jeweller 2009) [DIR 381.457392702541]

A listing guide for sourcing everything from raw materials to tools and equipment. Also includes a range of finished jewellery products and services that a retail jeweller requires.

The British Jeweller Yearbook (Retail Jeweller, 2008)

[(B)DIR 338.47739270941 BUS]

Includes information on various aspects of the jewellery trade as well as details of forthcoming trade fairs, and a-z. company listing and commodity indices.

JCK (Jewellers Circular Keystone), Directory and Guide (Reed Business Information, 2008)

[(B) DIR 381.45739270294 BUS]

US directory includes sections on Diamonds, Pearls and Gemstones. Includes suppliers of finished Jewellery, watches and clocks. There is also some company information.

Indicateur de L'Horlogerie (ISH Indicateur Suisse SA, 2008) [DIR 381.45681114025 BUS]

A watch and clock directory including styles, movements, fashion, gem, mechanical, quartz and sports watches. Also includes larger wall clocks. Sections in English, French and German.

Small Business Help

Craft and Art, (Small Business Help Section, Business and IP Centre) [(B) SBH 745.5068]

This book covers all aspects of setting up and maintaining a thriving craft business. From finding studio space, promotion and advertising, to exhibiting at craft and trade fairs. It clearly explains the confusing process involved in running your own business.

Start and Run your own Shop, (Small Business Help Section, Business and IP Centre) [(B) SBH 658.87]

This book is aimed at the aspiring retailer with limited means, but is also essential reading for existing

retailers who are working too hard, not achieving their goals, and who want to expand or develop their business.

Jewellery Maker (Available via online database COBRA) [bop 008]

This profile provides information about starting up as a jewellery maker. It describes the skills required, the training available, the current market trends and some of the key trading issues. It also identifies some of the main legislation that must be complied with and provides sources of further information.

Jewellery Retailer (Available via online database COBRA) [bop 106]

This profile provides information about starting up as a jewellery retailer. It describes the skills required, the training available, the current market trends and some of the key trading issues. It also identifies some of the main legislation that must be complied with and provides sources of further information.

New Age Shop (Available via online database COBRA) [mbp298]

A new age shop retails products and gifts associated with a broad range of new age beliefs and philosophies. Products include new age music, books, candles and incense, as well as healing crystals, angel charms, fantasy figurines and Tarot cards. Some new age shops also sell clothing such as T-shirts, skirts and dresses, and accessories including bags, scarves and jewellery.

Women's Fashion Retailer (Available via online database COBRA) [bop300]

This profile provides information about starting up as a women's fashion retailer. It describes the skills required, the training available, the current market trends and some of the key trading issues. It also identifies some of the main legislation that must be complied with and provides sources of further information.

Clock and watch and Repair Service (Available via online database COBRA) [bop566]

This profile provides information about starting up a clock and watch repair service. It describes the skills required, the training available, current market trends, and some of the key trading issues. It also identifies some of the main legislation that must be complied with and provides sources of further information.

Antiques and fine Art Dealer (Available via online database COBRA) [bop199]

This profile provides information about starting up as an antiques and fine art dealer. It describes the skills required, the training available, the current market trends and some of the key trading issues. It also identifies some of the main legislation that must be complied with and provides sources of further information.

Crafts (Available via online database COBRA) [syn065]

This market synopsis examines the trends and market developments affecting the craft sector. It provides information targeted specifically at new, existing or aspiring small business owners who are aiming to trade or develop their interests within this field.

Fashion Accessories Retailer (Available via online database COBRA) [bop109]

This profile provides information about starting up as a fashion accessories retailer. It describes the skills required, the training available, the current market trends and some of the key trading issues. It also identifies some of the main legislation that must be complied with and provides sources of further information.

Market Stall Trader (Available via online database COBRA) [bop010]

This profile provides information about starting up as a market stall trader. It describes the skills required, the training available, the current market trends and some of the key trading issues. It also identifies some of the main legislation that must be complied with and provides sources of further information.

Market Research & Statistics

Jewellery and Watches Market Report (Key Note, 2011) [(B) MKT 338.47739270941 BUS] (also available online via electronic sources)

Includes Competitor Analysis, The jewellery market in the UK is very fragmented in terms of supply and retail. Top Markets: Clothing, Personal Goods & Home Goods.

Business Ratio Report: The Jewellery Trade (Key Note, 2011) [(B) MKT 338.437392702541 BUS]

This report offers Company information including corporate performance, rankings and company profiles and consumer goods including jewellery.

Giftware Update Market Report (Key Note, 2011) (available online via electronic sources)

This Key Note Market Update examines the giftware market in the UK, with an emphasis on the following sectors: toys and games, jewellery, ceramics, glassware, and small leather goods. Of these sectors, listed according to decreasing market share, toys and games and jewellery together account for over three quarters of the value of the giftware market.

Giftware (Key Note, 2010) [(B) MKT 338.4767 BUS] (also available online via electronic sources)

This report offers Market definition, market size, Industry background, competitor analysis, strengths and weaknesses, buying behaviour, current Issues the global market, forecasts and company profiles.

Top Markets: Clothing, Personal Goods & Home Goods 2010 Market Focus (Key Note, 2010)

(available online via electronic sources)

This Key Note Market Focus report is a compilation of Key Note Market Reports, Market Report Plus and Market Assessment reports published in 2009. The market size data and commentary in the text were correct at the time the individual reports were initially published, and have not been revised for this edition. Including jewellery and watches.

Market Forecasts: Clothing, Personal Goods & Home Goods Market Focus (Key Note, 2010)

(available online via electronic sources)

This Key Note Market Focus report is a compilation of Key Note Market Reports including Jewellery and Watches, Market Report Plus and Market Assessment reports published in 2009. The market forecast data and commentary in the text were correct at the time the individual reports were initially published, and have not been revised for this edition.

Market Forecasts: Lifestyle, Health & Retailing (Key Note, 2010) (available online via electronic sources)

This Key Note Market Focus report is a compilation of Key Note Market Reports and Market Assessment reports published in 2009. The market forecast data and commentary in the text were correct at the time the individual reports were initially published, and have not been revised for this edition. This report covers Key Note titles relating to lifestyle, health and retailing.

Global Jewelry Retailing: Market Size, Retailer Strategies and Competitor Performance 2010

(Available via online database Verdict)

A detailed analysis of the global jewellery retailing sector outlining regional expenditure on jewellery and watches and five year forecasts, a review of key issues in the sector as well as market shares and profiles of the leading jewellery retailers.

World Silver Survey (The Silver Institute, 2010) [(B) MKT 338.4766923 BUS]

This report offers market analysis, summary and outlook, silver prices, Investment, mine supply, supply from above ground stock, silver bullion trade and fabrication demand.

Global Luxury Retailing 2009 (Available via online database Verdict)

The global downturn has caught up with the rich and famous and the luxury sector is starting to suffer. This report outlines global and regional expenditure and investigates retailers' performance as well as the key strategic issues they face.

GFMS: Gold survey 2009 (GFMS, 2009) [(B) MKT 338.2741021 BUS]

This Report Offers Gold Prices, Investment, mine supply, supply from above ground stock, gold bullion trade and fabrication demand.

Market Forecasts: Clothing, Personal Goods & Home Goods 2008 (Key Note, 2008) (available online via electronic sources)

This Key Note Market Focus report is a compilation of Key Note Market Reports, Market Report Plus and Market Assessment reports published in 2009. The market forecast data and commentary in the text were correct at the time the individual reports were initially published, and have not been revised for this edition. This report covers Key Note titles relating to clothing, personal goods & home goods.

Global Jewellery Retailing 2008 (Available via online database Verdict)

An analysis of the global jewellery & watch market with regional market values and trends, forecasts to 2013 and profiles of a comprehensive range of leading operators, including trading records and global market shares.

Country Reports-Jewellery (Available via online database, GMID)

Countries included are China, Japan, Hungary, Italy, Netherlands, Mexico, Germany, Brazil, US, India, Belgium, South Africa, UK, Spain, Sweden, France and Australia. Includes Headlines, Sector trends, Complete landscape, Sector outlook and Sales.

Consumer expenditure on Jewellery, silverware, watches and clocks (Available via online database, GMID)

Countries included are EU, World, Asia Pacific, Azerbaijan, China, Hong Kong, India, Indonesia, Japan Kazakhstan, Malaysia, Pakistan, Philippines and Singapore. Figures from 2004.

Financial survey report: The jewellery industry (Key Note, 2009) [(B) BUS 338.43739270941 BUS]

This report offers company information including corporate performance and company profiles, consumer goods including watches clocks and jewellery and distribution.

Market Forecasts: Business Services and Training 2008(Available via online database, Keynote)

Contains Jewellery Umbrellas and other miscellaneous forecasts. The forecast total UK corporate gift wear market by value, future trends, threats and bespoke versus high volume gifts.

Verdict (available online via electronic sources)

Independent analysis of the UK and European retail industry. Reports and research on Jewellery include News, Opinion's, relevant research and company information. Sectors also covered include clothing and footwear, food and drink, DIY, electricals, homewares and personal care.

Global Market Information Database (GMID - Euromonitor Intl)

Provides comparable international market intelligence on countries, consumers and industries. Offers access to over 4,500 global, country, industry, company and lifestyle reports, company profiles, company market share and brand share rankings, plus 205 country profiles.

Trade Magazines

Jewellery focus (Mulberry Publications, 2008 onwards) [General Reference Collection ZK.9.b.26500] (Humanities, must be ordered on the Integrated Catalogue).

A monthly publication looking into general areas of the jewellery industry.

GR - giftware review (Detailextra, Last 4 years only) [(B) 745.094105-E(1)Bus]

News of new products in the giftware sector including e.g. jewellery, handbags, fashion accessories, greetings cards, promotional goods, Christmas gifts, cosmetics, novelties, ceramics, stationery, decorative goods, designer goods.

Gems & jewellery (Gemmological Association, 2005 onwards) [General Reference Collection ZK.9.b.23145] (Humanities, must be ordered on the Integrated Catalogue)

This journal is published quarterly, earlier title was Gem & jewellery news. Covering gems, precious stones and the jewellery trade.

Basel Magazine (CRU Publishing Ltd, monthly, 1999 onwards) [ZK.9.b.13909] (Humanities, must be ordered on the Integrated Catalogue).

Covering diamonds, watches, designers, luxury goods, market reports and trade show reviews

Crafts - the magazine for contemporary craft (Crafts council, 1973 onwards)[P.423/209]

(Humanities, must be ordered on the Integrated Catalogue).

Glossy review of important contemporary crafts people, reviews of exhibitions, details of craft galleries, services for craft and decorative arts practitioners, specialist courses etc. Covers textiles, ceramics, sculpture, metalwork, jewellery, lighting and furniture.

Luxury Product and Service Briefing (Atlantic Publishing Ltd 1995 onwards) [(P) AL 90-E (64) BUS]

This journal offers News about the luxury goods Industries including fashion, beauty, fragrances, jewellery, publishing, travel, hotels and art.

www.luxury-briefing.com

Gifts Today (Lema Publishing Ltd, 1997 onwards), [ZK.9.b.10592] (Humanities, must be ordered on the Integrated Catalogue).

This journal offers leisure, distribution, and consumer goods (including jewellery and giftware)

SA Jewellery News (Johannesburg: Diamond News and SA jeweller, 2000 onwards, monthly)

[(P) TN76-E (11)]

This journal offers the jewellery trade South Africa, and the diamond industry trade South Africa.

Progressive jewellery (Max Publishing), [(P) 381.573927094105 -E (1) BUS]

The last 4 years only held for this publication

Trade magazine for retailers, wholesalers and importers in giftware, homewares, jewellery, fragranced giftware, handbags and fashion accessories, decorative home accessories, greetings cards, gift-wrap, ornaments, candles, toys, party goods. Includes company & retailer profiles, bestsellers, product finder, new product & people news.

<http://www.progressivegifts.co.uk>

Harrington & Hallworth, (H&H) [General Reference Collection, ZC.9.b.8841](Humanities, must be ordered on the Integrated Catalogue).

This is an annual publication on the jewellery and watch industry. Received from 2008.

Gift focus magazine (Kline Davis Ltd) [(P) 381.4567-E(1)Bus]

Bi-monthly journal for giftware industry. Includes ceramics, glassware, ornaments, candles, toys, games, jewellery, pens, party goods, display equipment, retailing, trade shows etc. Product & company profiles, news

<http://www.giftfocus.com>

Platinum (Johnson Matthey plc, 1985 onwards) [ZC.9.b.41](Humanities, must be ordered on the Integrated Catalogue).

Annual review of platinum, palladium & rhodium markets. Statistics on demand by industry, regions etc. Includes prices, new applications: autocatalysts, chemical, electrical (fuel cells etc.), glass, dental. Also ruthenium & iridium

TJF - trends jewellery forecasting magazine (Trends Forecasting 2006 onwards) [ZK.9.b.24058] (Humanities, must be ordered on the Integrated Catalogue).

Published in Italy - part in English and part in Italian. Glossy industry magazine for the top end jewellery trade. Reviews of new jewellery pieces, interviews with top designers, exhibitions, industry news, forecasts etc. Includes watches.

<http://www.tjfgroup.com>

Factiva (available online via electronic sources within the Business and IP Centre).

A simple search, providing the latest news and information from many industries, including jewellery. Offers more than 10,000 publications from 159 countries.

ABI (available online via electronic sources within the Business and IP Centre).

Contains over 2,700 academic journals and business publications. Provides full text articles from 1987 onwards.

Business and Industry (available online via electronic sources within the Business and IP Centre).

Full text abstracts from over 1,000 leading trade and general business publications, including jewellery, from over 30 countries.

Internet Sources

The British Jewellers Association

The British Jewellers' Association is the national trade association which promotes and protects the growth and prosperity of UK jewellery and silverware suppliers. With over 600 member companies, BJA represents manufacturers, bullion suppliers, casting houses, diamond and gem dealers, designer jewellers and silversmiths, equipment suppliers and wholesalers.

<http://www.bja.org.uk/>

Major Jewellery Associations

Lists the major Jewellery Associations around the world.

http://info.goldavenue.com/Info_site/in_jewe/in_je_majo.htm

The British Jewellers Association-Ethical Jewellery

Many consumers buying jewellery today are concerned that it should meet ethical standards, that its raw materials should not fund wars; that their extraction should not harm the environment and that indigenous peoples and workforces should not be exploited. The global jewellery industry has done much over recent years to address these concerns and there are many initiatives in place to regulate mining, improve best practice and give back to the communities in those countries where gold and diamonds are mined. The diamond industry alone employs 10 million people globally and income from gold and diamonds makes a real difference to the developing world by providing jobs, roads, healthcare and education.

<http://www.bja.org.uk/ethical-jewellery.php>

Association for Contemporary Jewellery

The Association for Contemporary Jewellery is devoted to the promotion, representation, understanding and development of contemporary jewellery in the United Kingdom and abroad. They welcome as members practising jewellers, associated designers and crafts people, educators, students, gallery owners and retailers, museum curators, critics and collectors - indeed, anyone with an interest in contemporary jewellery.

<http://www.acj.org.uk/index.php/about-us>

The World Jewellery Confederation

CIBJO is an international confederation of national jewellery trade organizations. CIBJO's purpose is to encourage harmonisation, promote international cooperation in the jewellery industry, and to consider issues which concern the trade worldwide. Foremost among these is to protect consumer confidence in the industry.

<http://www.cibjo.org/>

The Jewellery Distributors' Association of the United Kingdom

The Jewellery Distributors' Association is a non-profit-making trade body, within the British Jewellery, Giftware & Finishing Federation, specialising in supporting the activities of those who wholesale, distribute, import and export precious and fashion jewellery, accessories, watches, clocks and other items to the Jewellery and Allied Trades.

<http://www.jda.org.uk/>

The British Jewellery and Giftware Federation

This lists UK trade associations by organisation giving addresses.

<http://www.bjgf.org.uk/>

Jewellery in Britain

Jewellery in Britain, which is sponsored by The British Jewellers' Association, is an eight page news sheet published bi-annually by EMAP fashion and distributed in rj magazine. JIB deals specifically with issues affecting the manufacturing jewellery sector covering company and trade association news, recent technologies, product trends and innovations.

<http://www.bja.org.uk/britain.php>

The British Watch and Clock Makers Guild

Guild Council composed of practical experts from all branches of the craft is always pleased to assist members with information and to help solve various problems such as those concerning Obsolete Parts, Insurance, New Techniques, Starting a Business etc. Membership of the British Watch and Clock Makers' Guild is by election and is available to those who are professionally engaged in any branch of horology and allied crafts. A Membership Certificate is issued to all members immediately after being elected to membership

<http://www.bwcmg.org/>

The National Association of Goldsmiths, (N.A.G.)

'Over the coming years the most vital aspects of running a jeweller's shop will be maximising customer services, staff education and management efficiency. The National Association of Goldsmiths is there to help jewellers on all these counts. The Association publishes a bi-monthly magazine, the Jeweller that contains a wealth of information and news about the industry, Association events and education and articles on the varied aspects of running a jewellery business'

<http://www.jewellers-online.org/>

Briefing.com

Briefing.com is a unique site designed for both individual and professional investors seeking live analysis of today's market. Briefing.com focuses readers on the important news events of today, with insight on what they mean for the market or individual securities.

Founded in 1994, Briefing.com is produced by analysts with years of market experience. Briefing.com is designed to help you trade and invest wisely.
<http://www.briefing.com>

Platinum Metals Review

UK National trade association which promotes and protects the growth and prosperity of U.K. jewellery

<http://www.platinummetalsreview.com/dynamic/organisation/view/11250>

The London Bullion Market Association

The LBMA is the London-based trade association that represents the wholesale over-the-counter market for gold and silver in London. The ongoing work of the Association encompasses many areas, among them refining standards

<http://www.lbma.org.uk/>

The Association of British Designer Silversmiths

The Association of British Designer Silversmiths promotes good standards and best practice in being a silversmith.

www.theabds.co.uk

Association for Contemporary Jewellery

The Association for Contemporary Jewellery is devoted to the promotion, representation, understanding and development of contemporary jewellery in the United Kingdom and abroad.

<http://www.acj.org.uk/>

British Jewellery, Giftware & Finishing Federation

This federation represents trade associations which represent the design, manufacture and supply of jewellery, giftware, travel goods and accessories

<http://www.bjgf.org.uk>

Responsible Jewellery Council

The Responsible Jewellery Council is an international, not-for-profit organisation established to reinforce consumer confidence in the jewellery industry by advancing responsible business practices throughout the diamond and gold jewellery supply chain.

<http://www.responsiblejewellery.com/about.html>

The Crafts council

Glossy review of important contemporary crafts people, reviews of exhibitions, details of craft galleries, services for craft and decorative arts practitioners, specialist courses etc. Covers textiles, ceramics, sculpture, metalwork, jewellery, lighting, furniture, applied arts etc. Humanities shelf mark:

<http://www.craftscouncil.org.uk>

Note: Every effort has been taken to ensure the accuracy of the information contained in this document, however some recently acquired items may since have been added to the collection. Please ask for help at the enquiry desk or check the catalogue for more details.



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